



OFFICE OF LEGAL SERVICES INNOVATION

An Office of the Utah Supreme Court

INNOVATION OFFICE ACTIVITY REPORT

DECEMBER 2020

SUMMARY

This Report covers the month of December 2020.

The Office has received 37 applications to the Sandbox. The Office has recommended 20 of those applications to the Court for admission to the Sandbox. The Court has authorized 16 entities (in whole or in part) to offer services in the Sandbox. 6 applicants withdrew their applications; 1 has withdrawn but will resubmit its application; 1 applicant was denied by the Office. The Innovation Office has tabled 8 applications based on the Court's statement on referral fees issued December 10, 2020. There are 5 entities currently under active review by the Innovation Office.

The following entities are operational and offered legal services to the public during the month of December: Blue Bee Bankruptcy, AGS Law, Rocket Lawyer, 1LAW, and Estate Guru. There are no indications of material consumer harm.

OVERALL METRICS

Total Applications Received	37
Applicants Recommended to Court for Authorization	20
Applicants Denied Recommendation from Innovation Office	1
Applicants Denied Authorization by Court	0
Applicants Tabled (referral fees)	8
Authorized Entities	16
Entities Reporting Data (this month)	5
Entities Recommended to Exit the Sandbox	0
Key Risks and Trends	There are no reported consumer complaints from reporting entities.

TABLE 1: AUTHORIZED ENTITIES BY SERVICE CATEGORY

		10 - Blue Bee	15 - AGS Law	19 - Firmly	04 - Lawpal	05 - Rocket Lawyer	07 - R&R	14 - FOCL	32 - Tanner
Risk Level		Low	Low	Low	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate
Total Categories		1	3	1	4	15	9	1	1
Accident/Injury	1						X		
Adult Care	2					X	X		
Business	5		X	X		X	X		X
Criminal Expungement	1					X			
Discrimination	1					X			
Domestic Violence	2					X	X		
Education	1					X			
Employment	1					X			
End of Life Planning	4		X		X	X	X		
Consumer Financial Issues	4	X			X	X	X		
Healthcare	2					X	X		
Housing (Rental)	2				X	X			
Immigration	1					X			
Marriage and Family	4				X	X	X	X	
Military	1					X			
Native American/ Tribal Issues	-								
Public Benefits	2					X	X		
Real Estate	2		X			X			
Traffic Citations	1								

TABLE 1 (CON'T): AUTHORIZED ENTITIES BY SERVICE CATEGORY

		02 - 1Law	03 - LawHQ	12 - Nuttall	13 - Estate Guru	27 - Sudbury	23 - Off the Record	30 - Law on Call	31 - DSD Solutions
Risk Level		Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate
Total Categories		18	1	5	5	2	1	5	12
Accident/Injury	4	X	X	X					X
Adult Care	1	X							
Business	6	X	X	X	X			X	X
Criminal Expungement	3	X				X			X
Criminal - Other)	1	X							
Discrimination	1	X		X					
Domestic Violence	2	X							X
Education	1	X							
Employment	5	X	X	X		X			X
End of Life Planning	4	X			X			X	X
Consumer Financial Issues	3	X			X			X	
Healthcare	2	X			X				
Housing (Rental)	3	2						X	X
Immigration	2	X							X
Marriage and Family	2	X		X					X
Military	-								
Native American/ Tribal Issues	-								
Public Benefits	2	X							X
Real Estate	4	X			X			X	X
Traffic Citations	3	X					X		X

TABLE 2: AUTHORIZED ENTITIES BY SERVICE MODEL

		10 - Blue Bee	15 - AGS Law	19 - Firmly	04 - Lawpal	05 - Rocket Lawyer	07 - R&R	14 - FOCL	32 - Tanner
	Risk Level	Low	Low	Low	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate
	Total Models	2	1	1	2	2	2	3	2
Lawyers employed / managed by nonlawyers	6	X			X	X	X	X	X
<50% nonlawyer ownership	2	X	X						
50% + nonlawyer ownership	15								
Fee sharing	1								
Software provider /w lawyer - doc completion	1								
Software provider w/ lawyer involvement	-								
Software provider w/out lawyer involvement	-								
Non-lawyer provider w/ lawyer involvement	-								
Nonlawyer provider w/out lawyer involvement	-								

TABLE 2 (CON'T): AUTHORIZED ENTITIES BY SERVICE MODEL

		02 - 1Law	03 - LawHQ	12 - Nuttall	13 - Estate Guru	27 - Sudbury	23 - Off the Record	30 - Law on Call	31 - DSD Solutions
Risk Level		Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate
Total Models		4	3	4	6	1	3	3	4
Lawyers employed / managed by nonlawyers	6	X	X	X	X			X	X
<50% nonlawyer ownership	2		X	X					
50% + nonlawyer ownership	4	X			X		X	X	X
Fee sharing	3			X	X		X		
Software provider /w lawyer - doc completion	2				X				X
Software provider w/ lawyer involvement	6	X	X	X	X	X	X		
Software provider w/out lawyer involvement	-								
Non-lawyer provider w/ lawyer involvement	4	X			X			X	X
Nonlawyer provider w/out lawyer involvement	-								

TABLE 3: AUTHORIZED ENTITIES REPORTING STATUSES

Entity Name	Risk Category	Launch Date	First Report Due	Frequency
Blue Bee Bankruptcy	Low	Oct. 1, 2020	Jan. 5, 2021	Quarterly
AGS Law	Low	Oct. 1, 2020	Jan. 5, 2021	Quarterly
Firmly LLC	Low	Jan. 1, 2021	Apr. 5, 2021	Quarterly
Rocket Lawyer	Low-Moderate	Oct. 1, 2020	Nov. 5, 2020	Monthly
R&R Legal Services	Low-Moderate	Jan. 1, 2021	Feb. 5, 2021	Monthly
LawPal	Low-Moderate	Jan. 15, 2021	Jan. 5, 2021	Monthly
FOCL Law	Low-Moderate	Jan. 1, 2021	Feb. 5, 2021	Monthly
Tanner	Low-Moderate	Jan. 1, 2021	Feb. 5, 2021	Monthly
1Law	Moderate	Oct. 1, 2020	Nov. 5, 2020	Monthly
LawHQ	Moderate	Jan. 1, 2021	Feb. 5, 2021	Monthly
Nuttal Brown	Moderate	Jan. 1, 2021	Feb. 5, 2021	Monthly
Estate Guru	Moderate	Dec. 1, 2020	Jan 5, 2020	Monthly
Sudbury Consulting / Code for America	Moderate	TBD	TBD	Monthly
Off the Record	Moderate	TBD	TBD	Monthly
Law on Call	Moderate	Feb. 1, 2020	March 5, 2021	Monthly
DSD Solutions	Moderate	TBD	TBD	Monthly