



OFFICE OF LEGAL SERVICES INNOVATION

An Office of the Utah Supreme Court

INNOVATION OFFICE ACTIVITY REPORT

NOVEMBER 2020

SUMMARY

This Report covers the month of November 2020.

The Office has received 34 applications to the Sandbox. The Office has recommended 20 of those applications to the Court for admission to the Sandbox. The Court has authorized 16 entities (in whole or in part) to offer services in the Sandbox. 6 applicants withdrew their applications; 1 has withdrawn but will resubmit its application; 1 applicant was denied by the Office. The Innovation Office has tabled 5 applications based on the Court's statement on referral fees issued December 10, 2020. There are 2 entities currently under active review by the Innovation Office.

The following entities are operational and offered legal services to the public during the month of November: Blue Bee Bankruptcy, AGS Law, Rocket Lawyer, 1LAW. In the Office's Interim report dated November 24, 2020, it was reported that the following additional entities were operational and offering services: R&R Legal, FOCL Law, Law Pal, LawHQ, and Estate Guru. However, additional communications with those entities clarified that they were not, in fact, launched as authorized by the Court and therefore not prepared to report data for November 2020. The Office expects those entities to come online and begin reporting as indicated in Table 2. Rocket Lawyer and 1LAW continue to report as required. There are no indications of material consumer harm. Blue Bee and AGS Law will submit their first quarterly reports in January 2021.

OVERALL METRICS

Total Applications Received	34
Applicants Recommended to Court for Authorization	20
Applicants Denied Recommendation from Innovation Office	1
Applicants Denied Authorization by Court	0
Applicants Tabled (referral fees)	8
Authorized Entities	16
Entities Reporting Data (this month)	2
Entities Recommended to Exit the Sandbox	0
Key Risks and Trends	There are no reported consumer complaints from reporting entities.

TABLE 1: AUTHORIZED ENTITIES¹

		10 - Blue Bee	15 - AGS Law	19 - Firmly	04 - Lawpal	05 - Rocket Lawyer	07 - R&R	14 - FOCL	32 - Tanner	
Risk Level		Low	Low	Low	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate	
Total Categories		1	3	1	4	15	9	1	1	
		2	1	1	2	2	2	3	2	Total Models
Accident/Injury	5						X			12 Lawyers employed / managed by nonlawyers
Adult Care	3					X	X			4 <50% nonlawyer ownership
Business	11		X	X		X	X		X	10 50% + nonlawyer ownership
Criminal Expungement	4					X				4 Fee sharing
Discrimination	2					X				3 Software provider /w lawyer - doc completion
Domestic Violence	4					X	X			5 Software provider w/ lawyer involvement
Education	2					X				- Software provider w/out lawyer involvement
Employment	6					X				2 Non-lawyer provider w/ lawyer involvement
End of Life Planning	8		X		X	X	X			- Nonlawyer provider w/out lawyer involvement
Consumer Financial Issues	7	X			X	X	X			
Healthcare	4					X	X			
Housing (Rental)	5				X	X				
Immigration	3					X				
Marriage and Family	7				X	X	X	X		
Military	1					X				
Native American/ Tribal Issues	-									
Public Benefits	4					X	X			
Real Estate	6		X			X				
Traffic Citations	3									

¹ Entity case counts reflect reporting through November 30, 2020.

TABLE 1 (CON'T): AUTHORIZED ENTITIES

		02 - 1Law	03 - LawHQ	12 - Nuttall	13 - Estate Guru	27 - Sudbury	23 - Off the Record	30 - Law on Call	31 - DSD Solutions	
Risk Level		Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	
Total Categories		17	1	5	5	2	1	5	12	
		4	3	4	6	1	3	3	4	Total Models
Accident/Injury	5	X	X	X					X	12 Lawyers employed / managed by nonlawyers
Adult Care	3	X								4 <50% nonlawyer ownership
Business	11	X	X	X	X			X	X	10 50% + nonlawyer ownership
Criminal Expungement	4	X				X			X	4 Fee sharing
Discrimination	2	X								3 Software provider /w lawyer - doc completion
Domestic Violence	4	X							X	6 Software provider w/ lawyer involvement
Education	2	X								- Software provider w/out lawyer involvement
Employment	6	X	X	X		X			X	4 Non-lawyer provider w/ lawyer involvement
End of Life Planning	8	X			X			X	X	- Nonlawyer provider w/out lawyer involvement
Consumer Financial Issues	7	X			X			X		
Healthcare	4	X			X					
Housing (Rental)	5	X						X	X	
Immigration	3	X							X	
Marriage and Family	7	X		X					X	
Military	1	X								
Native American/ Tribal Issues	-									
Public Benefits	4	X							X	
Real Estate	6	X			X			X	X	
Traffic Citations	3	X					X		X	

TABLE 2: AUTHORIZED ENTITIES REPORTING STATUSES

Entity Name	Risk Category	Launch Date	First Report Due	Frequency
Blue Bee Bankruptcy	Low	10/1/20	1/5/21	Quarterly
AGS Law	Low	10/1/20	1/5/21	Quarterly
Firmly LLC	Low	12/1/20	1/5/20	Quarterly
Rocket Lawyer	Low-Moderate	10/1/20	11/5/20	Monthly
R&R Legal Services	Low-Moderate	12/1/20	1/5/21	Monthly
LawPal	Low-Moderate	12/1/20	1/5/21	Monthly
FOCL Law	Low-Moderate	1/1/21	2/5/21	Monthly
Tanner	Low-Moderate	TBD	TBD	Monthly
1Law	Moderate	10/1/20	11/5/20	Monthly
LawHQ	Moderate	1/1/21	2/5/21	Monthly
Nuttal Brown	Moderate	1/1/21	2/5/21	Monthly
Estate Guru	Moderate	12/1/20	1/5/20	Monthly
Sudbury Consulting / Code for America	Moderate	TBD	TBD	Monthly
Off the Record	Moderate	TBD	TBD	Monthly
Law on Call	Moderate	2/1/21	3/5/21	Monthly
DSD Solutions	Moderate	TBD	TBD	Monthly